

D I S C Questionnaire

Directions: In each row, select the word that describes you most of the time.
Circle one word in each HORIZONTAL row. The first choice is the best one.

Persuasive	Inspiring	Steady	Humble
Original	Charming	Flowing	Conservative
Attractive	Sociable	Gentle	Detail-Oriented
Bold	Talkative	Sweet	Attentive
Will-Power	Persuasive	Loyal	Accurate
Precise	Introspective	Obliging	Sensitive
Competitive	Cheerful	Even-Tempered	Systematic
Unconquerable	Fun-Loving	Considerate	Explanatory
Brave	Jovial	Playful	Precise
Adventurous	Playful	Patient	Fussy
Decisive	Cordial	Soft-Spoken	Timid
Polished	Enthusiastic	Family-Oriented	Controlled
Daring	Convincing	Moderate	Diplomatic
Aggressive	Willing	Controlled	Resigned
Determined	Animated	Satisfied	Well-Disciplined
High-Spirited	Admirable	Kind	Cautious
Energetic	Popular	Generous	Devout
Persistent	Companionable	Tolerant	Agreeable
Daring	Good-Mixer	Agreeable	Respectful
Aggressive	Trusting	Good-Natured	Adaptable
Force of Nature	Light-Hearted	Easy-Going	Peaceful
Optimistic	Accommodating	Respectful	Obliging
Positive	Emotional	Adaptable	Introspective
Outspoken	Can't say no	Nonchalant	Compliant
Restless	Eggs in many Baskets	Trusting	Needs-facts
Impatient	Optimistic	Lenient	See-figures
Result-Oriented	Enjoy-Company	Accurate	Put in writing
Fast Moving	Good Human Relations	Neighborly	Scrutinizing

Total: _____

Total: _____

Total: _____

Total: _____