

YOU WERE MEANT TO BE “DEBT FREE”!

By: National Sales Director, Linda Toupin

Wondering how you can start a business when you are already in debt? Here is how you can start your business and use Mary Kay to pay off ALL your debt!

Sell \$200 per week = \$800 income for the Month

- o Take \$100 to pay loan for your MK business (Leaves \$700)
- o Use \$400 to replace product sold (Leaves \$300)
- o Give \$100 to yourself (Have Fun!) (Leaves \$200)
- o \$200 to pay off other debt

Sell \$300 per week = \$1200 income for the Month

- o Take \$200 to pay loan for your MK business (Leaves \$1100)
- o Use \$600 to replace product sold (Leaves \$500)
- o Give \$200 to yourself (Have Fun!) (Leaves \$300)
- o \$300 to pay off other debt

Sell \$400 per week = \$1600 income for the Month

- o Take \$100 to pay loan for your MK business (Leaves \$1500)
- o Use \$800 to replace product sold (Leaves \$700)
- o Give \$300 to yourself (Have Fun!) (Leaves \$400)
- o \$400 to pay off other debt

Sell \$1000 per week = \$4000 income for the Month

- o Take \$100 to pay loan for your MK business (Leaves \$3900)
- o Use \$2000 to replace product sold (Leaves \$2000)
- o Give \$300 - \$1000 to yourself (Have Fun!) (Leaves \$1000 to \$1700)
- o \$1000 - \$1700 to pay off other debt

Rapid Debt Reduction Plan:

- ✓ Write down all debt, numbering them 1-10 from the smallest to the largest
- ✓ Start paying off the smallest one first, making payments as large as you can.
- ✓ Make minimum payments on #2 through #10
- ✓ When debt #1 is paid off, start paying big payments on #2 and continue minimum payments on #3 through #10

As in all things in LIFE....Consistency is the KEY!