



- DIQ (Director In Qualification) can be accomplished in 1-4 months!
  - Must be a Star Consultant with \$1,800 cumulative wholesale in the current quarter or previous quarter.
  - Must have 10 active team members in addition to yourself to submit.
  - Through DIQ:
    - \* Have a total of \$18,000 or more cumulative unit wholesale production with at least \$4,500/month
    - \*DIQ must have at least \$1,800 in personal cumulative personal wholesale production. (Maximum of \$4,000 personal production towards \$18,000)
    - \*Have 24 or more active unit members (including DIQ)
    - \*At least 10 of the 24 active unit members must have \$600 in cumulative wholesale production in qualification (does not include the DIQ)
- See the Advance Brochure on [marykayintouch.com](http://marykayintouch.com) for more details.

Team Member	Active or Qualified	Month 1 Orders	Month 2 Orders	Month 3 Orders	Month 4 Orders	TOTAL
1 Senior Beauty Consultant (4% Love Check)*						
2 (Order Your Red Jacket with 2nd Active Team Member)						
3 Star Team Builder (4% Love Check & \$50 Rebate for Red Jacket)*						
4 Start earning \$50 Team Building Bonus with each New Qualified*						
5 Team Leader (4%, 9%, or 13% Love Check & Go on Target for Car!)*						
6						
7						
8 Future Director (4%, 9%, or 13% Love Check)*						
9						
10 Submit to become a DIQ (Director in Qualification)*						
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21						
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24						
MY ORDERS						