

SEPTEMBER 2016 GOALS



My Profit Goal This Month:

\$ _____

Profit Goal Divided by .40 = Retail Sales Goal
Use the Sales Goal Tracking Sheet on Page 2

Retail Sales Goal This Month:

\$ _____

DIQ:
10 Active Team Members

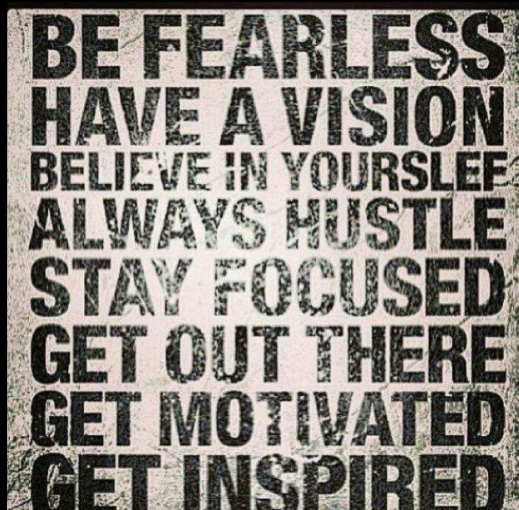
Future Director:
8 Team Members

Team Leader:
5 Active Team Members
ON TARGET CAR!!

Star Team Builder:
3 Active Team Members

Senior Beauty
Consultant:
1 Active Team Member

Beauty Consultant



NEW TEAM MEMBERS:

Active or
Qualified?

TEAM PRODUCTION GOAL: _____

| Date | Team Wholesale Production | Team Wholesale Production Needed |
|------|---------------------------|----------------------------------|
| 5th | | |
| 10th | | |
| 15th | | |
| 20th | | |
| 25th | | |
| 30th | | |

Finished With:

MARY KAY CUSTOMER SERVICE:

1.800.272.9333

| Personal & Unit Seminar Goals | Beginning of the Month: | End of the Month: |
|-------------------------------|----------------------------|-----------------------------|
| Star Goal: | Total on the 1st: | Total on the 30th: |
| Court of Personal Sales: | YTD on the 1st: | YTTD total on the 30th: |
| Court of Personal Sharing: | # Qualified on the 1st: | # Qualified on the 30th: |
| Car Production: | On the 1st: | On the 30th: |
| Team Size Goal: | # Team Members on the 1st: | # Team Members on the 30th: |