

When I work on ME....  
LIFE IS EASY!

**T O D A Y** \_\_\_\_\_

<b>Team Size</b>  CURRENT: _____  NEW TM'S: _____  <b>Monthly Production</b> \$ _____  GOAL \$ _____	<b>Mental Bath</b>  <input type="checkbox"/> Bookings (2) <input type="checkbox"/> Affirmations <input type="checkbox"/> Training CD <input type="checkbox"/> Hello (Unit Facebook Page)
---	---

**SOMEONE IS LOOKING UP TO ME...  
DON'T LET THEM DOWN!**

6 MOST IMPORTANT THINGS ~ Family/Personal

1	
2	
3	
4	
5	
6	

6 MOST IMPORTANT THINGS ~ MK Business

1	
2	
3	
4	
5	
6	

**BE BOLD & COURAGEOUS!**

<b>FOOD CHOICES</b>	H2o
	Brkfst
	Lunch
	Snack
	Dinner

<b>NOTES</b>	

<b>\$100 PHONE CALLS!</b>		5 AM	
<b>BOOKING</b>		6 AM	
<b>COACHING</b>		7 AM	
<b>RECRUITING</b>		8 AM	
<b>CUSTOMERS</b>		9 AM	
<b>TEAM</b>		10 AM	
<b>INCOME PRODUCING ACTIVITIES</b> A - 1 skin care class/collection preview (minimum \$100 retail / 3 faces) B - 2 facials or on-the-go appointments (minimum \$100 retail / 3 faces) C - 2 new bookings D - \$100 retail in customer service, web site or brochure sales E - 1 marketing DVD follow up w/form completed F - 1 team-building interview w/form completed G - 1 guest to a marketing event H - 7 new names and numbers I - 1 new team member  <b>IPA's Accomplished Today:</b> <div style="border: 1px solid black; height: 100px; width: 100%;"></div>		11 AM	
		NOON	
		1 PM	
		2 PM	
		3 PM	
		4 PM	
		5 PM	
		6 PM	
		7 PM	
		8 PM	
		9 PM	
		10 PM	

<b>How'd I Do Today?</b>	
<input type="checkbox"/>	Food tracking
<input type="checkbox"/>	Email
<input type="checkbox"/>	Return phone calls
<input type="checkbox"/>	Notes / correspondence
<input type="checkbox"/>	Straighten desk
<input type="checkbox"/>	Tomorrow's plan
<input type="checkbox"/>	Total IPA's today _____

Part time Consultant = 1 IPA per day Full Time = 2 per day  
Car Driver/Team Leader/Director = 3 per day