Do you want a \$29,250 per year income?

<u>3 Classes Per Week</u> 10 - 12 Hours Per Week

\$150 Class x 3 Classes =
\$450 x 50 Weeks =
300 New Basic Customers
300 Reorders x \$120 Per Year =

\$450 Weekly Sales \$22,500 Annual Retail Sales

\$36,000 Annual Reorders \$58,500 Total Annual Sales = *\$29,250 Profit*





2 Classes Per Week 6 - 8 Hours Per Week

\$150 Class x 2 Classes = \$300 x 50 Weeks = 200 New Basic Customers 200 Reorders x \$120 Per Year = \$300 Weekly Sales \$15,000 Annual Retail Sales

\$24,000 Annual Reorders
\$39,000 Total Annual Sales =
\$19,500 Profit

<u>1 Class Per Week</u> 3-5 Hours Per Week

\$150 Class x 1 Class = \$150 x 50 Weeks = 100 New Basic Customers 100 Reorders x \$120 Per Year = \$150 Weekly Sales\$7,500 Annual Retail Sales

\$12,000 Annual Reorders
\$19.500 Total Annual Sales =
\$9,750 Profit

