Bubble Sheet Contact Tracker

= contact *attempted, but no contact made

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months and Free Car in 6 months

months, free car in 4 months, and Director in 6 months.

3 sheets completed each week = Team Leader in 2

contact made, and no booking obtained

= contact made and booking obtained

(See explanation below)

* When texting, you must get a response to count it as an attempt

Explanation: Numbers are based upon contacts who are 21 or older (unless married), who are quality prospects. You should obtain at least 10 bookings per completed sheet.